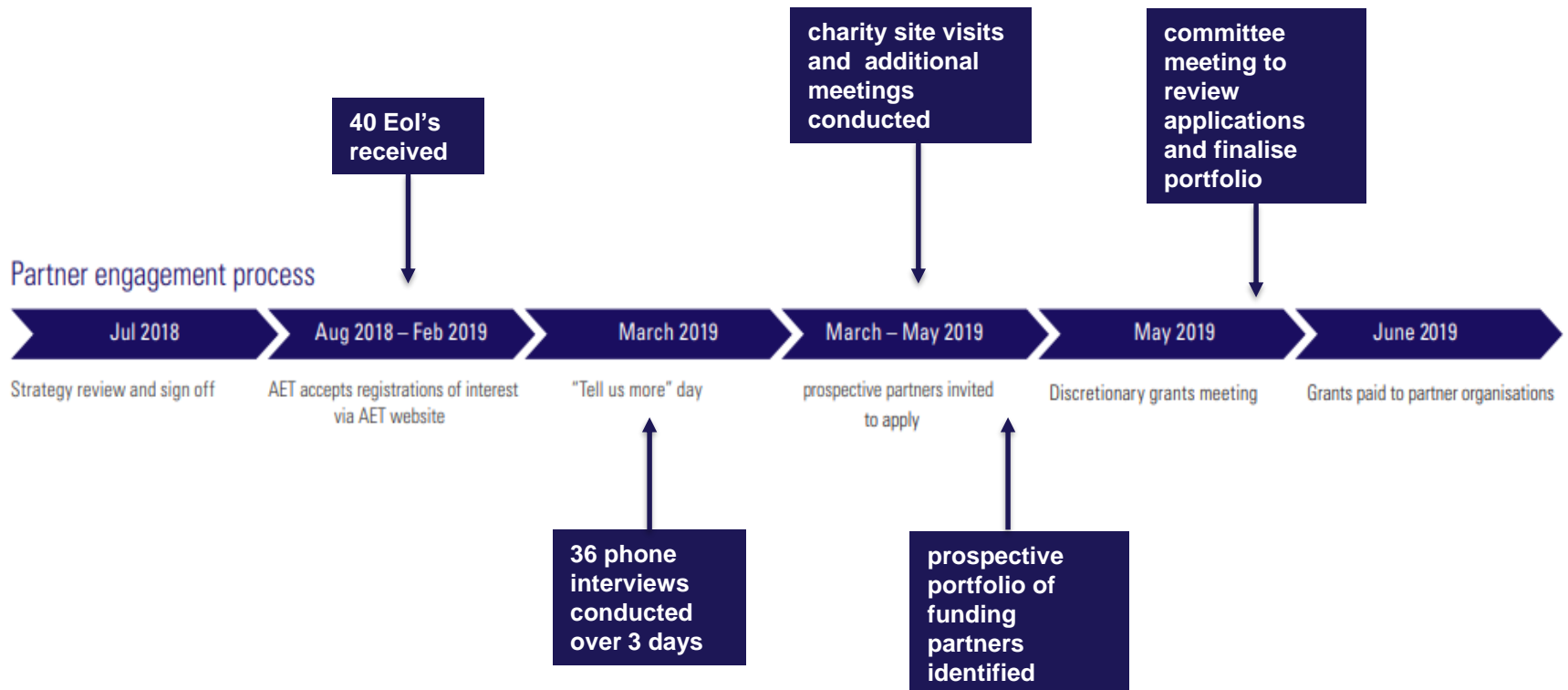


AET SME Stabilisation Fund - FY 19

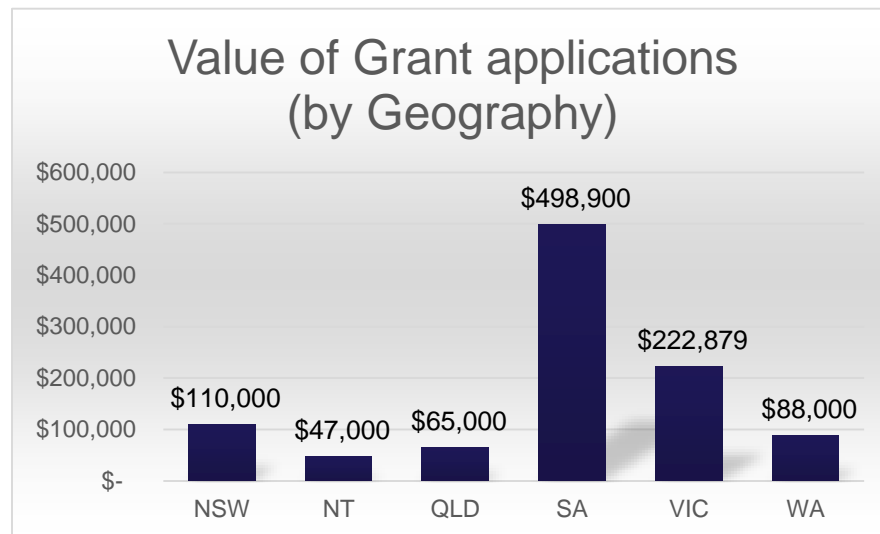
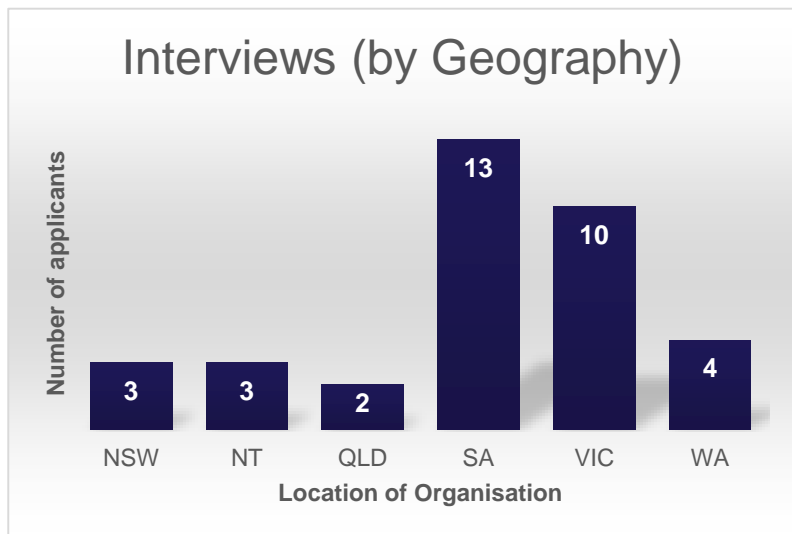
Insights into grant making



Our grant making process



Summary of applications – SME Stabilisation Fund



- Total value of funding request in FY19 was **\$1.031M**
- **35** interviews conducted from **40** expressions of interest (4 were ineligible). **14** organisations received funding in the FY19 funding round.
- Smallest grant commitment was **\$7K**. Largest grant commitment was **\$150K** (over three years).
- **6** organisations received multi year funding partnerships

Characteristics of successful applications

- Clear alignment to the broad goals of the SME Stabilisation Fund strategy
- Defined “case for support”. A clear sense of why the request was important for the organisation at this time and ability to demonstrate the impact it will deliver to staff, stakeholders and clients.
- Understanding of risks to program success and strategies in place to mitigate them.
- Board and CEO engagement and ‘buy in’ behind the funding request.
- Clarity on budget and cost allocation
- 90% of successful applicants demonstrated co-funding or leverage of SME Stabilisation Fund investment.